F'26
Q4 and Year-end Financial Results

September 3, 2026

Forward-Looking Statements

In this release, statements that are not reported financial results or other historic information are “forward-looking statements.” These forward-looking statements relate to, among other things, statements about the success of the acquisition, including anticipated benefits and synergies of the transaction, future opportunities for the combined company, and any other statements regarding the establishment of a new reporting segment for the IPS business, the combined company’s future operations and future financial position, anticipated economic activity, business strategies, targets, future earnings, anticipated growth, market opportunities, debt levels and cash flows, competition and other expectations and estimates for future periods including plans and objectives of management for future operations.

The use of words such as “may,” “will,” “expect,” “intend,” “estimate,” “anticipate,” “believe,” “should,” “project,” “plan” or similar terminology are generally intended to identify forward-looking statements. These forward-looking statements by their nature address matters that are, to different degrees, uncertain and are subject to risks, assumptions, and other factors, some of which are beyond the Company’s control, that could cause actual results to differ materially from those expressed or implied by such forward-looking statements. For the Company, uncertainties arise from: the ability of the Company and the IPS business to retain customers and retain and hire key personnel and maintain relationships with their suppliers and customers and on their operating results and businesses generally; potential difficulties integrating the IPS business, or the costs of integrating the IPS business exceeding original estimates; failure of the Company to achieve the anticipated benefits and synergies of the transaction identified in this release on the timeline indicated or at all; the establishment of a new reporting segment for the IPS business; increased cost of materials, labor, material shortages and supply chain disruptions, including as a result of tariffs or other impacts of the global trade environment; decreased demand for the Company’s products; the Company’s ability to compete effectively or to successfully execute our strategy; the Company’s ability to develop technologically advanced products that meet customer demands; the Company’s ability to identify, integrate and grow acquired companies, and to manage contingent liabilities from divested businesses; difficulties in protecting the Company’s websites, networks, and systems against security breaches; extensive regulations by U.S. and non-U.S. governmental and self-regulatory entities; risks associated with the loss of key employees; litigation, including product liability claims; global climate change and environmental regulations; foreign currency fluctuations; our indebtedness, financial condition and fulfillment of obligations thereunder; the ability to service our indebtedness; changes in tax legislation and tax rates; potential write-offs of goodwill and other intangible assets; differing interests of voting and non-voting shareholders and changes in the regulatory and business environment around dual-class voting structures; numerous other matters of national, regional and global scale, including major public health crises and government responses thereto and those of a political, economic, business, competitive, and regulatory nature contained from time to time in the Company’s U.S. Securities and Exchange Commission filings, including, but not limited to, those factors listed in the “Risk Factors” section within Item 1A of Part I of the Company’s Form 10-K for the year ended July 31, 2026.

These uncertainties may cause the Company’s actual future results to be materially different than those expressed in its forward-looking statements. The Company does not undertake to update its forward-looking statements except as required by law.

Q4 F'26 Highlights

Sales Growth

Organic sales growth of **8.4%**

Total sales growth of **10.0%** including acquisitions and Fx

Regional Sales Results

Americas & Asia organic sales growth of **11.6%**

Europe & Australia organic sales growth of **2.1%**

Record High Adjusted Diluted EPS*

GAAP EPS of **$0.96** compared to $1.04 in Q4 of F'25.

Adjusted Diluted Earnings per Share* **increased 17.5% to $1.48** in Q4 of F'26 compared to $1.26 in Q4 of F'25.

Full-Year F'26 Highlights

Record High Adjusted Diluted EPS*

GAAP EPS of **$4.30** compared to $3.94 in F'25.

Adjusted Diluted Earnings per Share* **increased 15.0% to $5.29** compared to $4.60 in F'25

Returning Capital to our Shareholders

Returned **$88.3M** in dividends share buybacks

Net cash position of **$172.2M** as of July 31, 2026.

F'27 Adjusted Diluted EPS* Guidance

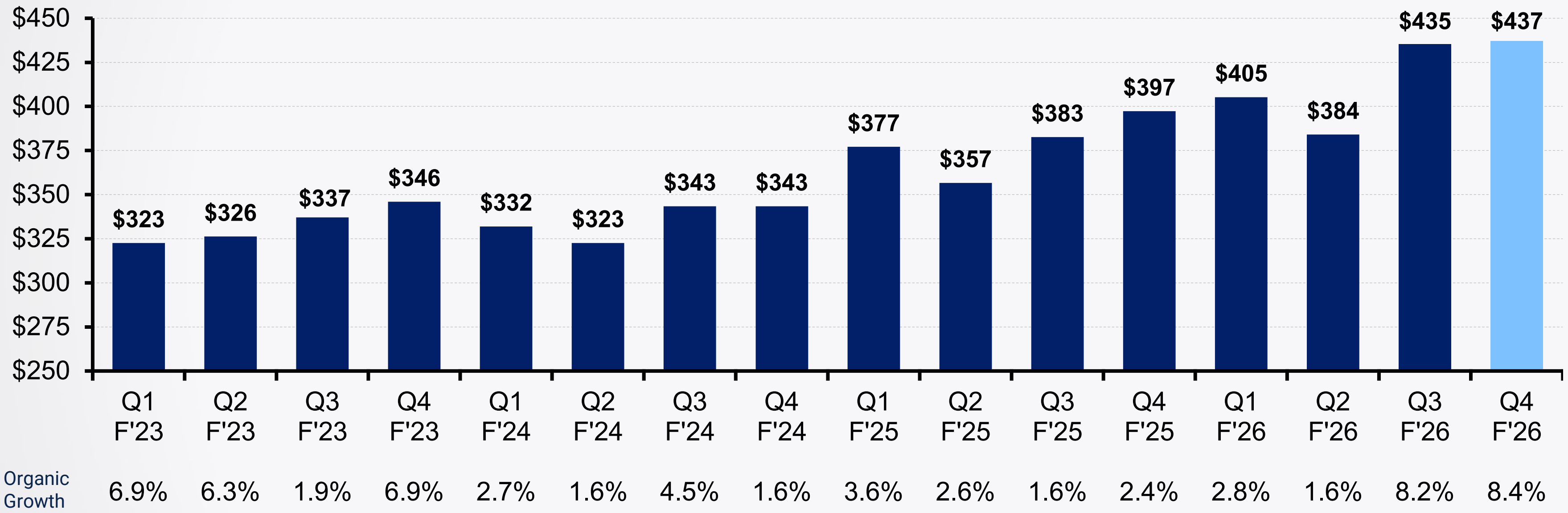
F'27 Adjusted Diluted EPS* guidance of **$6.25 to $6.75** (increase of 18.1% to 27.6% vs. F'26)

* Adjusted Diluted Earnings per Share is a non-GAAP measure. See appendix.

Sales Overview

SALES

(millions of USD)



Q4 F’26 Sales Commentary:

- The Company achieved organic sales growth of 8.4% in the fourth quarter.
- We grew sales in all of our key product lines primarily driven by wire ID with nearly 20% growth in the Americas & Asia in the quarter.
- Datacenters continue to be a key end market for the wire ID product category, with commercial construction and industrial manufacturing also driving growth.

Q4 F’26
SALES

Total sales growth
10.0%

Organic sales growth
8.4%

- Acquisitions increased sales 1.1%.
- Foreign currency translation increased sales 0.5%.

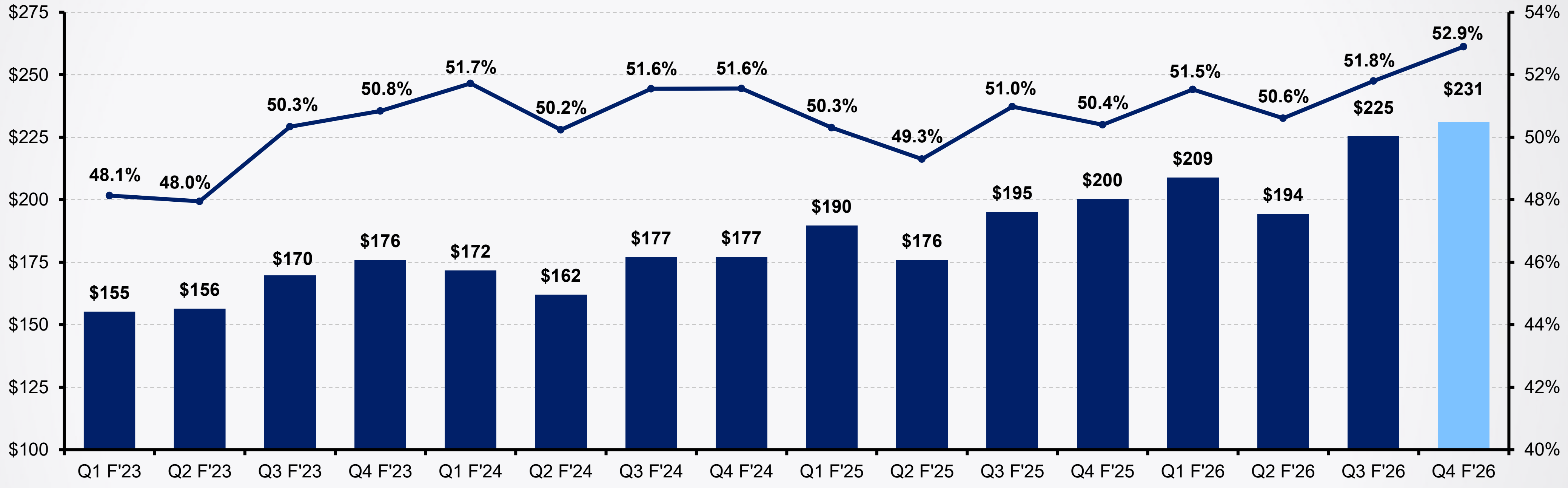
Americas & Asia Organic sales growth
11.6%

Europe & Australia Organic sales growth
2.1%

Gross Profit Margin

GROSS PROFIT & GPM%

(millions of USD)



Q4 F’26
GROSS PROFIT MARGIN

Gross profit margin of
52.9%
compared to 50.4% in Q4 of F’25.

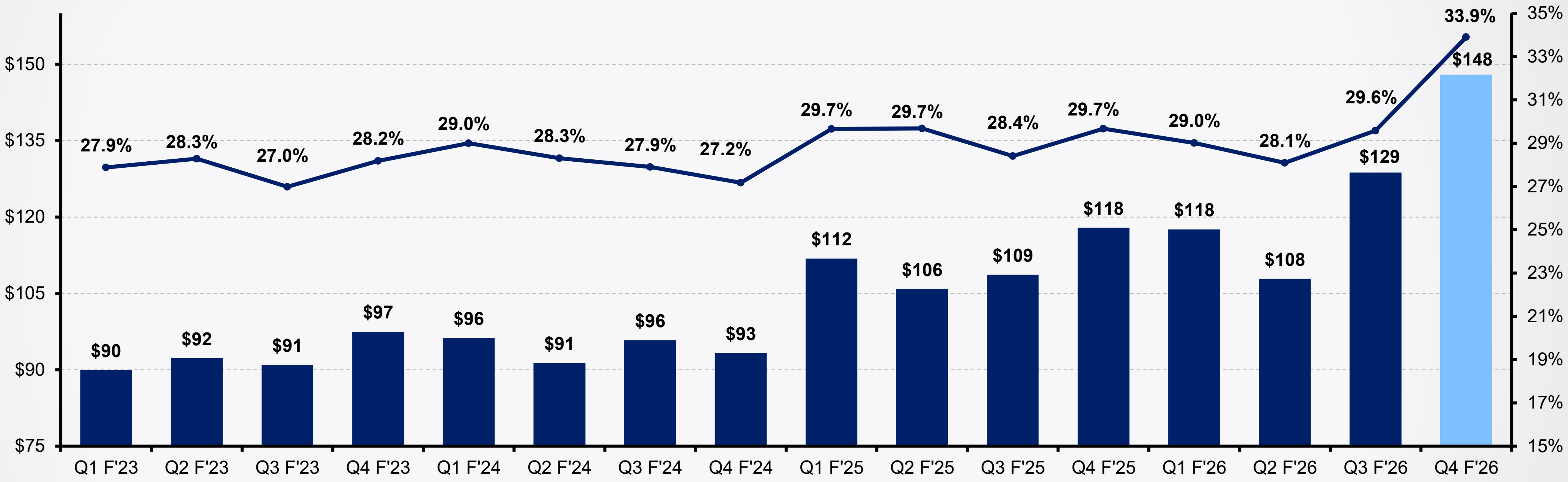
- Growth in printer and consumable sales continues to drive improved gross profit margin.
- Sales of printer units grew 25% in Q4 F’26.

- Gross profit margin improved 110 basis points after adjusting for facility closure and other reorganization costs incurred in Q4 F’25 and the benefit of a tariff refund received in Q4 F’26.

SG&A Expense

SG&A EXPENSE AND SG&A EXPENSE AS A % OF SALES

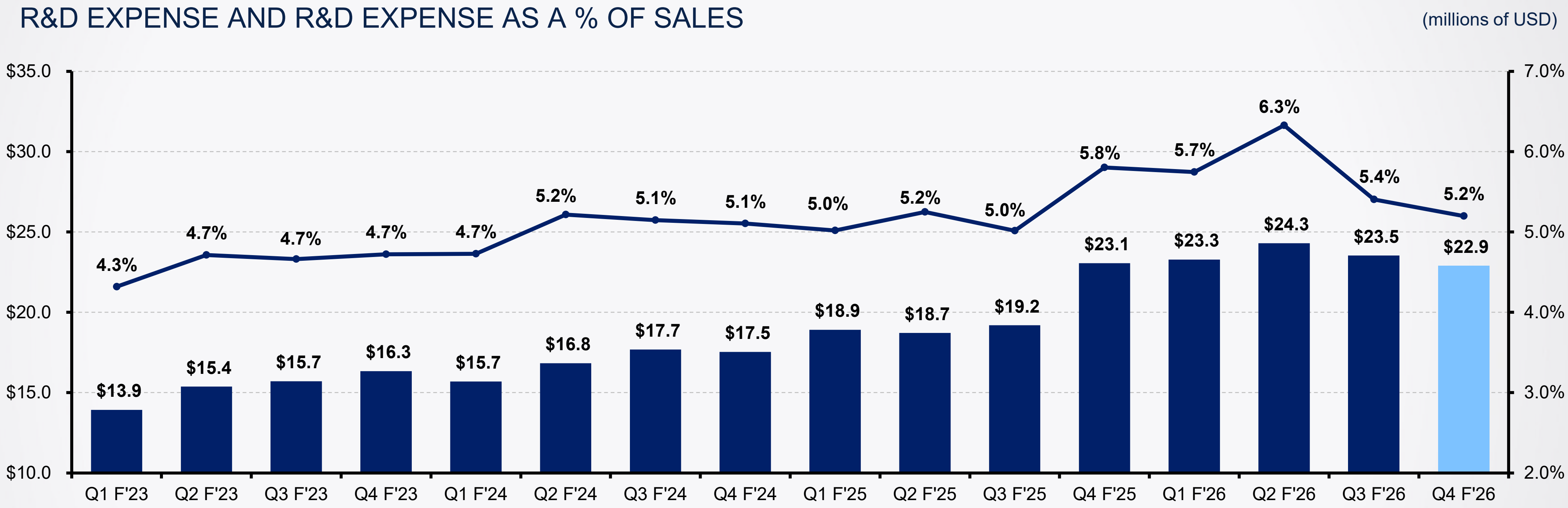
(millions of USD)



Q4 F'26
SG&A
EXPENSE

- SG&A increased to $148.1 million this quarter compared to $117.9 million in the fourth quarter last year.
- Excluding amortization expense from both periods, as well as acquisition-related expenses from the current year and excluding facility closure and other reorganization costs incurred last year, SG&A decreased to 26.2% of sales compared to 26.8% of sales – a reduction of 60 basis points.
- The actions taken last year to reduce our cost structure continue to drive benefits.

R&D Expense



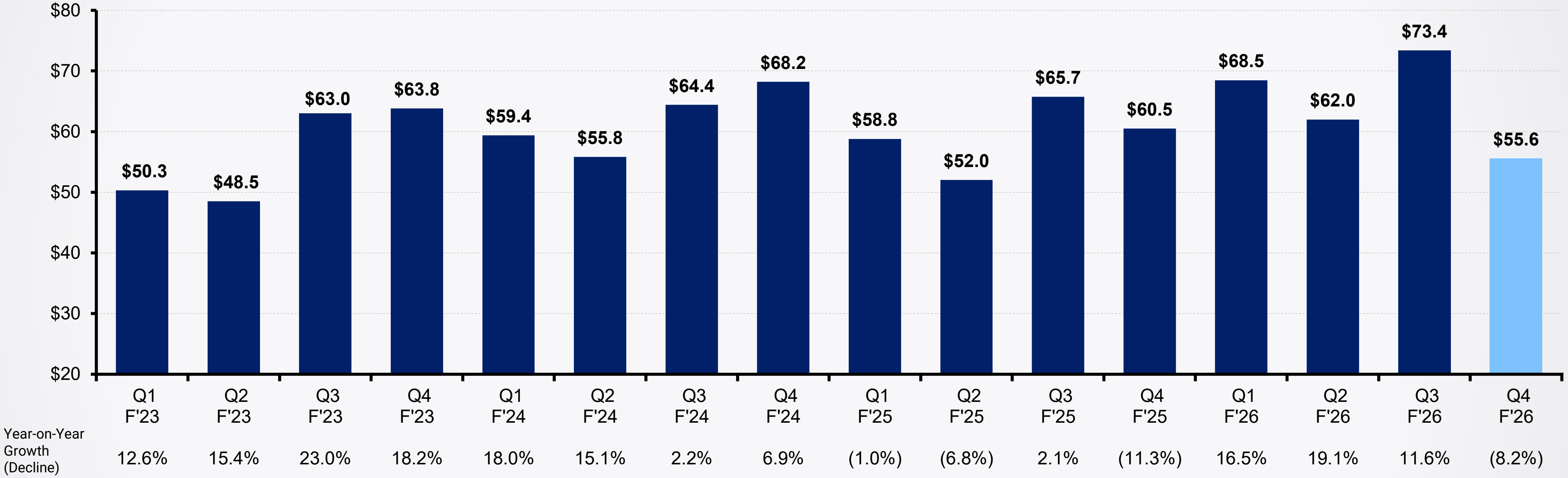
Q4 F'26
R&D EXPENSE

- Our focus continues to be on the development of printers and software capabilities, which was instrumental in driving growth in printer unit sales of 25% in Q4 F'26 vs. Q4 F'25.
- For the full year 2026, printer unit sales grew 10% compared to 2025.
- R&D expense was $22.9 million or 5.2% of sales in Q4 F'26, which was a slight decrease from $23.1 million or 5.8% of sales in Q4 F'25.

Income Before Income Taxes

INCOME BEFORE INCOME TAXES (GAAP)

(millions of USD)

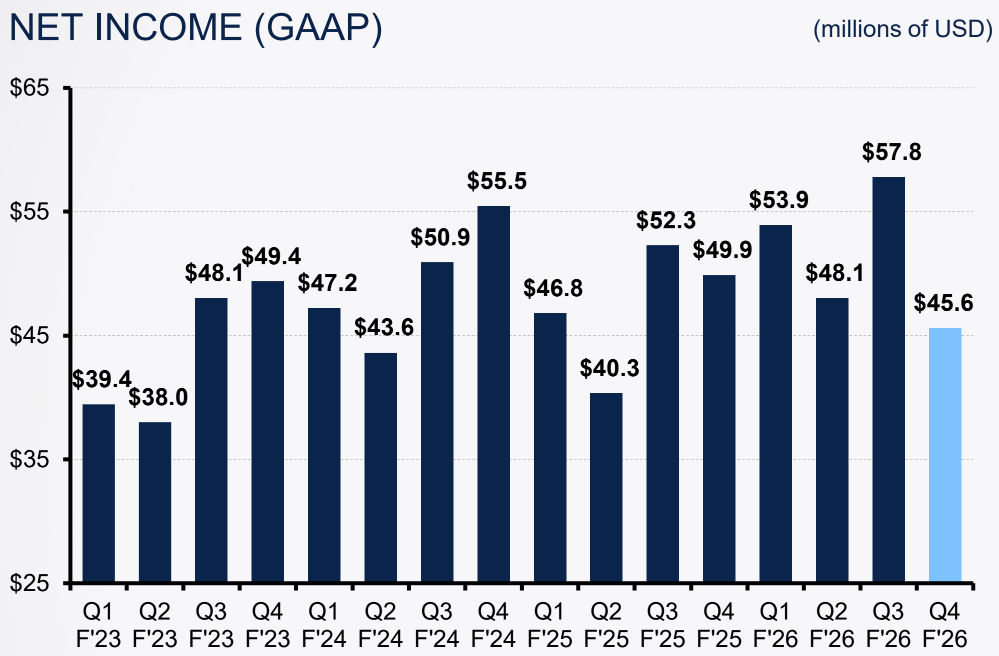


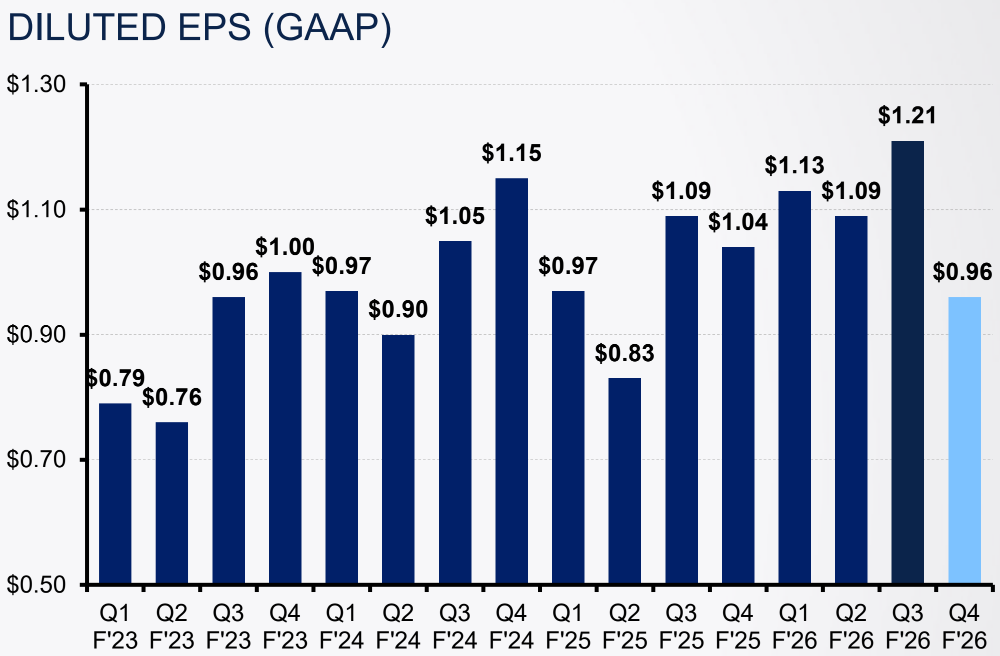
Q4 F’26
INCOME BEFORE INCOME TAXES:

- GAAP Income before income taxes decreased 8.2% to $55.6M in Q4 F’26 compared to $60.5M in Q4 F’25.
- Adjusted Income Before Income Taxes* increased 20.0% to $89.0M in Q4 F’26 compared to $74.2M in Q4 F’25.

* Adjusted Income Before Income Taxes is a non-GAAP measure. See appendix.

Net Income & Diluted EPS





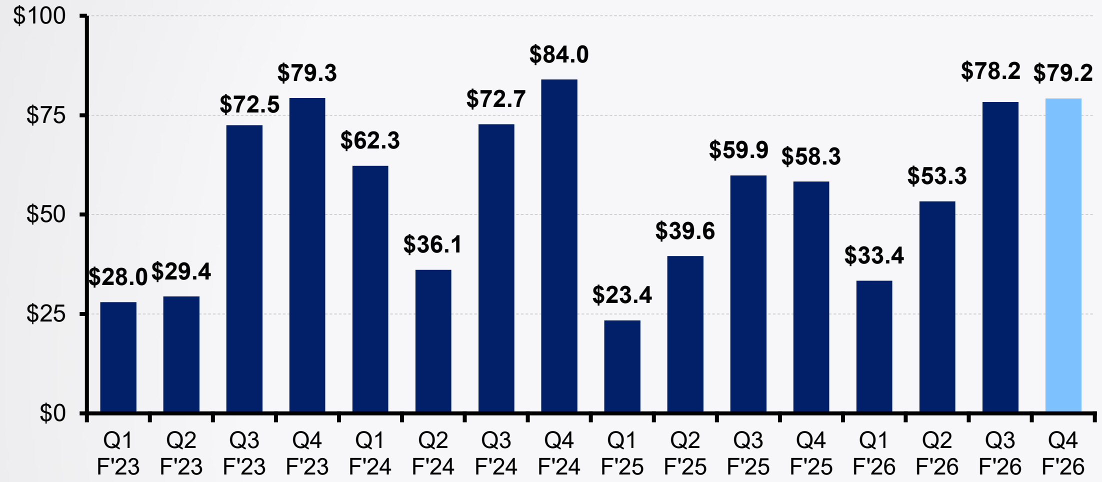
Q4 F’26
NET INCOME & DILUTED EPS:

- GAAP Net Income decreased 8.6% from $49.9M in Q4 F’25 to $45.6M in Q4 F’26.
  - Adjusted Net Income* increased 17.5% from $60.2M in Q4 F’25 to $70.7M in Q4 F’26.
- GAAP Diluted EPS decreased 7.7% from $1.04 in Q4 F’25 to $0.96 in Q4 F’26.
  - Adjusted Diluted EPS* increased 17.5% from $1.26 in Q4 F’25 to $1.48 in Q4 F’26.

* Adjusted Net Income and Adjusted Diluted EPS are non-GAAP measures. See appendix.

Cash Generation

CASH FLOW FROM OPERATING ACTIVITIES (millions of USD)



% of Net Income	71%	77%	151%	161%	132%	83%	143%	151%	50%	98%	115%	117%	62%	111%	135%	174%

(millions of USD)	*3 Mos. Ended July 31, 2026*	*3 Mos. Ended July 31, 2025*	*Year Ended July 31, 2026*	*Year Ended July 31, 2025*
Cash Balance - Beginning of Period	***$ 175.5***	***$ 152.2***	***$ 174.3***	***$ 250.1***
Cash Flow from Operating Activities	*79.2*	*58.3*	*244.1*	*181.2*
Capital Expenditures	*(18.5)*	*(8.9)*	*(51.5)*	*(27.6)*
Dividends	*(11.5)*	*(11.3)*	*(46.1)*	*(45.5)*
Share Repurchases	*(28.1)*	*(17.6)*	*(42.2)*	*(50.8)*
Business Acquisitions	*-*	*-*	*(17.4)*	*(144.5)*
Debt Repayments	*(11.9)*	*(3.1)*	*(84.8)*	*8.8*
Effect of Exchange Rates on Cash	*(0.2)*	*1.8*	*5.1*	*(1.8)*
Other	*2.6*	*2.9*	*5.6*	*4.4*
Cash Balance - End of Period	***$ 187.1***	***$ 174.3***	***$ 187.1***	***$ 174.3***

Q4 F’26
CASH FLOWS

Overview

- Cash flow from operating activities was $79.2M in Q4 F’26 vs. $58.3M in Q4 F’25, an increase of 35.8%.
- Free cash flow* was $60.7M in Q4 F’26 vs. $49.4M in Q4 F’25, an increase of 22.9%.

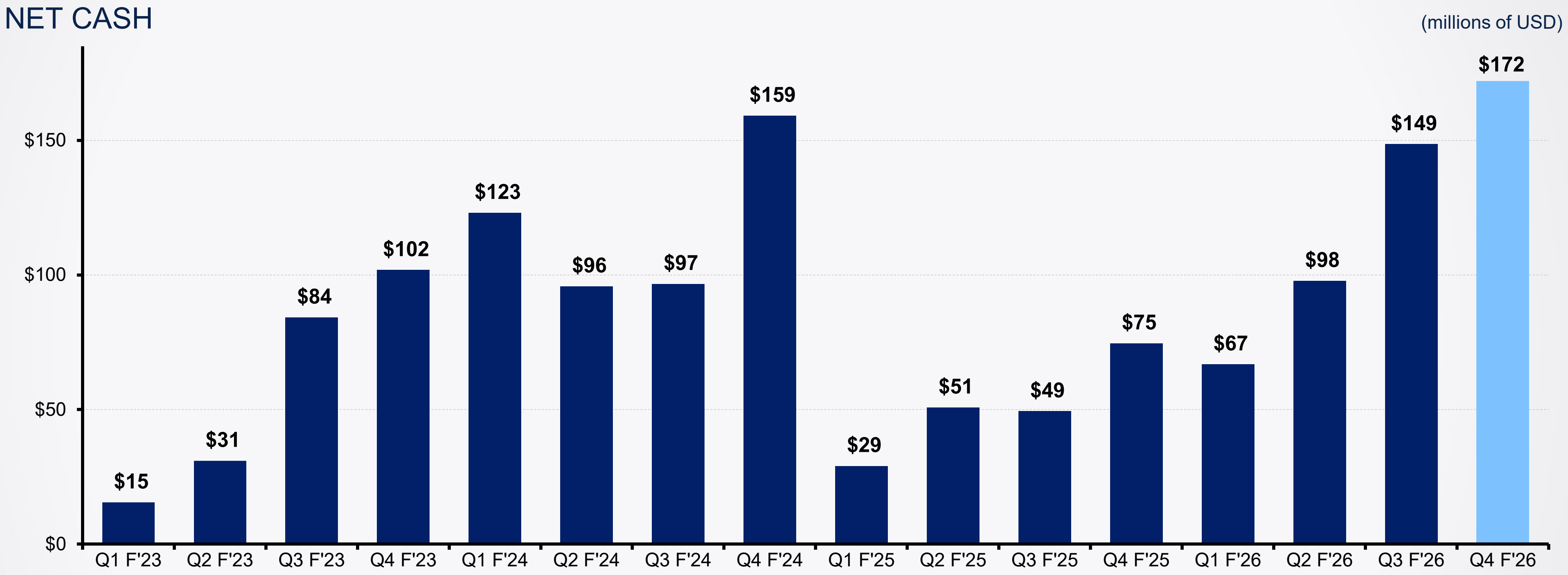
Returning Capital to our Shareholders:

In 2026, we returned a total of $88.3M to our shareholders in the form of dividends and share buybacks.

- **Dividends** – Returned $46.1M to our shareholders in the form of dividends.
- **Share Buybacks** – Repurchased 516,859 shares in 2026 for $42.2M (average price of $81.65/share).

* Free cash flow is calculated as Net Cash Provided by Operating Activities less Capital Expenditures.

Net Cash



STRONG BALANCE SHEET

- July 31, 2026 cash = **$187.1M**
- July 31, 2026 debt = **$15.0M**
- Balance sheet provides flexibility for future investments.

Americas & Asia

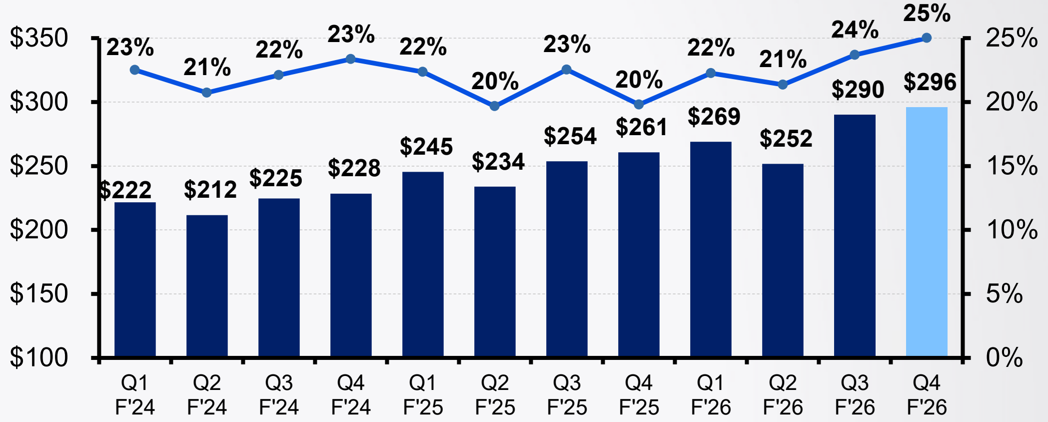
Q4 F’26 vs. Q4 F’25

(millions of USD)

	Q4 F’26	Q4 F’25	Change
Sales	$ 296.1	$ 260.8	+ 13.5%
Segment Profit	74.3	51.6	+ 43.9%
Segment Profit %	25.1%	19.8%	+ 530 bps

SALES & SEGMENT PROFIT %

(millions of USD)



	Q1 F'24	Q2 F'24	Q3 F'24	Q4 F'24	Q1 F'25	Q2 F'25	Q3 F'25	Q4 F'25	Q1 F'26	Q2 F'26	Q3 F'26	Q4 F'26
Organic	3.3%	1.2%	4.5%	3.4%	5.1%	4.3%	5.4%	4.3%	4.7%	3.1%	10.1%	11.6%
For. Curr.	-	0.1%	(0.1%)	(0.8%)	(0.2%)	(1.4%)	(1.1%)	-	-	1.0%	1.2%	0.2%
Acq. & Div.	(1.9%)	(5.1%)	(3.5%)	(2.2%)	5.8%	7.6%	8.6%	9.8%	4.9%	3.5%	3.1%	1.7%

Q4 F’26
SUMMARY

- Revenues increased 13.5% in Q4 F’26:
  - Organic growth = +11.6%.
  - Acquisition = + 1.7%.
  - Foreign currency = + 0.2%.
- Organic sales grew 10.3% in the Americas with growth in wire ID, product ID and safety and facility ID.
- Organic sales grew 20.3% in Asia with growth throughout the region.
- Sales growth in our engineered products along with the cost reduction activities from last year are driving our improvement in both profit and profitability.

Outlook

Mid-single digit organic sales growth in F’27.

Growth in segment profit, excluding amortization.

Europe & Australia

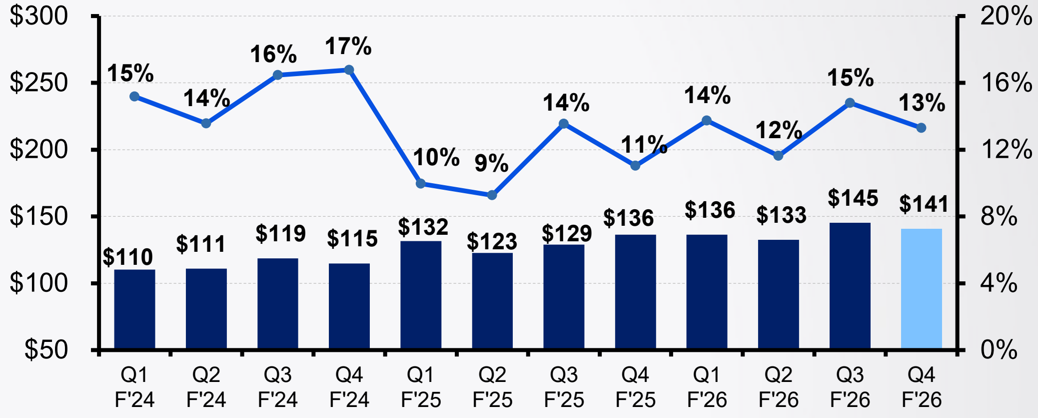
Q4 F’26 vs. Q4 F’25

(millions of USD)

	Q4 F’26	Q4 F’25	Change
Sales	$ 140.8	$ 136.5	+ 3.2%
Segment Profit	18.7	15.1	+ 23.9%
Segment Profit %	13.3%	11.0%	+ 230 bps

SALES & SEGMENT PROFIT %

(millions of USD)



	Q1 F'24	Q2 F'24	Q3 F'24	Q4 F'24	Q1 F'25	Q2 F'25	Q3 F'25	Q4 F'25	Q1 F'26	Q2 F'26	Q3 F'26	Q4 F'26
Organic	1.4%	2.5%	4.4%	(1.8%)	0.7%	(0.8%)	(5.4%)	(1.3%)	(0.8%)	(1.1%)	4.5%	2.1%
For. Curr.	4.6%	2.0%	(0.6%)	(1.2%)	3.6%	(3.6%)	(0.1%)	5.7%	4.3%	9.0%	8.1%	1.1%
Acquisitions	-	-	-	-	15.0%	15.1%	14.2%	14.4%	-	-	-	-

Q4 F’26
SUMMARY

- Revenues increased 3.2% in Q4 F’26:
  - Organic growth = + 2.1%.
  - Foreign currency = + 1.1%.
- Organic sales grew 2.0% in Europe and grew 3.1% in Australia.
- Our reported segment profit in Europe & Australia increased 23.9% in the quarter to $18.7 million, and segment profit as a percentage of sales increased 230 basis points from 11.0% to 13.3%.

Outlook

Low-single digit organic sales growth in F’27.

Growth in segment profit, excluding amortization.

F’27 Adjusted Diluted EPS* Guidance

$6.25 to $6.75

(+18.1% to +27.6% vs. F’26)

F’27 Adjusted Diluted EPS*

GUIDANCE ASSUMPTIONS:

- Organic sales growth of approximately 5% for the full year ending July 31st, 2027.
- Full-year income tax rate of approximately 21%.
- Foreign currency exchange rates as of July 31, 2026.
- Depreciation expense of approximately $45 million.
- Capital expenditures of approximately $40M.

Investor Relations

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See our website at
www.bradycorp.com/investors

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Need updated reconciliations

Appendix

GAAP to Non-GAAP Reconciliations

Non-GAAP Reconciliations

GAAP to NON-GAAP MEASURES
(Unaudited; Dollars in Thousands, Except Per Share Amounts)

In accordance with the U.S. Securities and Exchange Commission's Regulation G, the following provides definitions of the non-GAAP measures used in the earnings release and the reconciliation to the most closely related GAAP measure.

Adjusted Income Before Income Taxes:
Brady is presenting the non-GAAP measure, "Adjusted Income Before Income Taxes." This is not a calculation based upon GAAP. The amounts included in this non-GAAP measure are derived from amounts included in the Consolidated Financial Statements and supporting footnote disclosures. We do not view these items to be part of our ongoing results. We believe this profit measure provides an important perspective of underlying business trends and results and provides a more comparable measure from year to year. The table below provides a reconciliation of the GAAP measure of Income before income taxes to the non-GAAP measure of Adjusted Income Before Income Taxes:

	Three months ended July 31,		Year ended July 31,	
	2026	2025	2026	2025
Income before income taxes (GAAP measure)	$ 55,566	$ 60,505	$ 259,415	$ 237,097
Amortization expense	5,151	4,778	20,919	18,916
Non-recurring acquisition-related costs and other related expenses (1)	22,241	-	35,747	5,059
Executive transition costs	6,051	-	6,051	-
Facility closure and other reorganization costs	-	8,890	-	18,474
Adjusted Income Before Income Taxes (non-GAAP measure)	**$ 89,009**	**$ 74,173**	**$ 322,132**	**$ 279,546**

(1) Non-recurring acquisition-related costs and other related expenses includes third party integration support, financing fees, legal and other administrative expenses.

Adjusted Income Tax Expense:
Brady is presenting the non-GAAP measure, "Adjusted Income Tax Expense." This is not a calculation based upon GAAP. The amounts included in this non-GAAP measure are derived from amounts included in the Consolidated Financial Statements and supporting footnote disclosures. We do not view these items to be part of our ongoing results. We believe this measure provides an important perspective of underlying business trends and results and provides a more comparable measure from year to year. The table below provides a reconciliation of the GAAP measure of Income tax expense to the non-GAAP measure of Adjusted Income Tax Expense:

	Three months ended July 31,		Year ended July 31,	
	2026	2025	2026	2025
Income tax expense (GAAP measure)	$ 9,975	$ 10,629	$ 54,037	$ 47,841
Amortization expense	1,247	1,148	5,050	4,550
Non-recurring acquisition-related costs and other related expenses (1)	5,561	-	8,937	1,265
Executive transition costs	1,513	-	1,513	-
Facility closure and other reorganization costs	-	2,222	-	4,618
Adjusted Income Tax Expense (non-GAAP measure)	**$ 18,296**	**$ 13,999**	**$ 69,537**	**$ 58,274**

Non-GAAP Reconciliations

GAAP to NON-GAAP MEASURES
(Unaudited; Dollars in Thousands, Except Per Share Amounts)

In accordance with the U.S. Securities and Exchange Commission's Regulation G, the following provides definitions of the non-GAAP measures used in the earnings release and the reconciliation to the most closely related GAAP measure.

Adjusted Net Income:
Brady is presenting the non-GAAP measure, "Adjusted Net Income." This is not a calculation based upon GAAP. The amounts included in this non-GAAP measure are derived from amounts included in the Consolidated Financial Statements and supporting footnote disclosures. We do not view these items to be part of our ongoing results. We believe this measure provides an important perspective of underlying business trends and results and provides a more comparable measure from year to year. The table below provides a reconciliation of the GAAP measure of Net income to the non-GAAP measure of Adjusted Net Income:

	Three months ended July 31,		Year ended July 31,	
	2026	2025	2026	2025
Net income (GAAP measure)	$ 45,591	$ 49,876	$ 205,378	$ 189,256
Amortization expense	3,904	3,630	15,869	14,366
Non-recurring acquisition-related costs and other related expenses (1)	16,680	-	26,810	3,794
Executive transition costs	4,538	-	4,538	-
Facility closure and other reorganization costs	-	6,668	-	13,856
Adjusted Net Income (non-GAAP measure)	**$ 70,713**	**$ 60,174**	**$ 252,595**	**$ 221,272**

Adjusted Diluted EPS:
Brady is presenting the non-GAAP measure, "Adjusted Diluted EPS." This is not a calculation based upon GAAP. The amounts included in this non-GAAP measure are derived from amounts included in the Consolidated Financial Statements. We do not view these items to be part of our ongoing results. We believe this measure provides an important perspective of underlying business trends and results and provides a more comparable measure from year to year. The table below provides a reconciliation of the GAAP measure of Net income per Class A Nonvoting Common Share to the non-GAAP measure of Adjusted Diluted EPS (Note that certain amounts will not foot due to rounding):

	Three months ended July 31,		Year ended July 31,	
	2026	2025	2026	2025
Net income per Class A Nonvoting Common Share (GAAP measure)	$ 0.96	$ 1.04	$ 4.30	$ 3.94
Amortization expense	0.08	0.08	0.33	0.30
Non-recurring acquisition-related costs and other related expenses (1)	0.35	-	0.56	0.08
Executive transition costs	0.10	-	0.10	-
Facility closure and other reorganization costs	-	0.14	-	0.29
Adjusted Diluted EPS (non-GAAP measure)	**$ 1.48**	**$ 1.26**	**$ 5.29**	**$ 4.60**